

# How effective is your CURRENT TRAINING PROGRAM?

#### **CONCISE**

The brain's attention span is about 7-10 minutes long.<sup>1</sup>

A video that is 5-10 minutes long will be much more effective than one that's 20 or more.



#### **ON DEMAND**

Is your training available when it's most relevant?

Tactical training that helps the learner solve an immediate problem increases retention by up to 60%.<sup>3</sup>





#### **ACCOUNTABLE**

Does your platform have reporting and analytics tools?

Monitoring user activity with the click of a button helps you hold your advisors accountable.<sup>2</sup>

## **PRESCRIBABLE**

Send email notifications!

Advisors are looking for content that is specific to their needs. The HPN University allows managers to prescribe training to their advisors.





### TIME EFFICIENT

Does your training scale your time - or cost you time?

Putting instant-access knowledge in front of your advisors lets you focus your energies elsewhere.